

A SERVICE MODULE THAT PROVIDES TIMELY CONTRACT REVIEWS TO BENCHMARK THE PERFORMANCE OF VENDORS

The Challenge

To ensure a company car program design is delivering best value, it is essential to manage and review all vendors involved in the supply chain.

In order to review their performance against market expectations it is important to have broad-reaching contemporary market knowledge. Lack of exposure to products and services makes it difficult for clients to review vendor performance and benchmark against their competitor set.

Our Solution

The Fleetworx Commercial management module is a robust process of review and appraisal of all vendors.

Regular analysis of varying key performance indicators and their appraisals against the market norms ensures the commercial arrangements of the fleet program design are rigorous and client-focused.

The Fleetworx operations team have extensive market knowledge of vendor products and services, and use this exposure to offer impartial recommendations on vendor improvements and enhancements.

Your Benefits

The Fleetworx Commercial management module is an essential tool for reviewing and appraising the commercial rigours of the fleet design program. It provides a robust measure of the vendors and their suitability for continued supply

Benefits include:

- Ensures best value
- Reduces cost creep
- Future proofs the program design
- Ensures any supply chain changes minimize disruption

For further information on how the Commercial Management Module can help your fleet management process contact Tom Osborne on 01926 353 300